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- [Eric Olson from HinZ Automation presents at the GE Fanuc Discover 2006 Users Conference in Orlando Florida](#)

- [ISA 2006 in Edmonton - Draw Winners](#)

- [Alberta to offer Crop Insurance to Hay Producers Based on the TrueGrade Hayscan technology from HinZ Automation Inc.](#)

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## 2006

05/16/2006 – Eric Olson from HinZ Automation presents at the [GE Fanuc Discover 2006 Users Conference](#) in Orlando Florida.



GE Fanuc Automation



### *Abstract: Optimizing the Safety Lifecycle:*

"Risk reduction is a closed-loop process of which safety system design and implementation are only a small part. The risk reduction process goes through a series of phases that are collectively called the "Safety Lifecycle". There are several "right" ways to execute each phase. The best method produces all the essential outputs in a format that can be easily assimilated into the next phase. This is especially true for keeping the Operation and Maintenance phase easy and affordable to manage. In order to prove due diligence, project documents and other deliverables must be verified against the process hazards analysis (PHA) report. This degree of auditability is wholly dependent upon managing the Safety Lifecycle phases."

### *Bio:*

"Eric Olson has worked for HinZ Automation as a process safety technologist since November, 2000. Eric graduated from DeVry in 1976 and started his career in the business computing sector as a field service engineer. During the 1990's Eric moved into the SCADA industry, starting with electrical power generation and transmission control systems. During that time Eric went back to university and earned an honours diploma in Business Management. While working as a Field Engineer, Eric also took on Internal Auditor (ISO 9000) and Quality Manager roles and responsibilities."

Click here to view the presentation "[Optimizing the Safety Lifecycle](#)" ( Acrobat PDF, 162Kb)

#### 04/27/2006 – ISA 2006 in Edmonton - Draw Winners



We are pleased to announce that the winner of the golf bag at the ISA Show held in Edmonton on April 5th and 6th was Don Carter of Pembina Pipelines.

Other winners include:

- Jim Tillapaugh, AltaGas, Hinz Computer Carry Case
- Don Cote, PennWest, Hinz Golf Shirt
- Jim Grekul, Atco Pipelines, Hinz Golf Shirt
- Ed Thumath, TransAlta, Hinz Writing Portfolio
- Frank Dirksen, DMI, Hinz Writing Portfolio.

Thank you to those of you that dropped by the Hinz booth for a visit, and we look forward to seeing everyone again.

**01/06/2006 – Alberta to offer Crop Insurance to Hay Producers Based on the TrueGrade Hayscan technology from Hinz Automation Inc.**



Alberta to offer Crop Insurance to Hay Producers Based on the TrueGrade Hayscan

technology from Hinz Automation Inc.

The Agriculture Financial Services Corporation (AFSC) has announced it will begin to offer crop insurance to Timothy hay producers in Alberta. It will be using the TrueGrade Hayscan system as a basis for its quality analysis. Prior to this announcement, no insurance was available to Timothy hay producers due to the lack of an objective means of grading.

*"After consultations with producers, producer groups, the industry, and AFRD, and after doing a two-year research on the usefulness of colour-based grading technology for grading timothy hay, AFSC is introducing a grade-adjusted production insurance for export timothy hay in 2006. AFSC believes that this insurance product will help producers manage their risk and in return help the timothy hay industry in Alberta become more sustainable."*

Sid Selirio, Ph.D.  
AFSC

The TrueGrade system is a Hinz Technologies product which can place an objective grade on any commodity that has grading factors which include colour. The Hayscan system was developed in conjunction with the Canadian Hay Association, and the Canadian Grain Commission.

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